

Notice of Intent to Award

10/5/2020

Procurement Type and Number	RFP 3120002064
Procurement Title	Medical Provider for Boswell, Taylorsville, and Bay Springs
Opening Date and Time	9/28/2020 10:00 AM

The following vendors submitted responses to the above solicitation:

- Covington County Hospital, Collins, MS
- Independent Healthcare Management Inc. DBA SE Lackey Memorial Hospital, Magee, MS

Responses were evaluated according to the criteria stated in the solicitation. The criteria looked at are as follows:

- Degree to which the offeror's proposal demonstrates a clear understanding of the scope of work and related objectives or an understanding of what work needs to be done.
- Capability to fulfill the requirements of the RFP.
- Degree of relevance past performance or documented related/ similar methodology used in the past.
- Degree of innovative technology or techniques used.
- Project Management.
- History and experience in performing the work via reference checks.
- Availability of personnel, facilities, equipment, and other resources.
- Qualification and experience of personnel.
- Pricing.

We announce our intent to award a contract to the following vendor upon approval by the Public Procurement Review Board:

- Covington County Hospital, Collins, MS

We would like to thank each vendor for your time and efforts in preparing a response to this solicitation.

We invite you to contact Benjamin Purser, Procurement Director if you would like to request a post-award vendor debriefing where we can share with you any applicable information about **your response** including significant weaknesses or deficiencies, technical ratings, and overall

Mailing: P.O. Box 128, Magee, MS 39111

Shipping: 1049 Simpson Hwy 149, Magee, MS 39111

ranking specific to **your company's response**. This debriefing is a meeting and not a hearing; therefore, legal representation is not required. However, if you prefer to have legal representation present, you must provide notification prior to the scheduled meeting so that we can also have legal representation present. Your request for debriefing must be received within three (3) business days after the issuance of this notice or no later than 10/16/2020

Vendors are reminded that any protests of this decision must be submitted to Benjamin Purser, Procurement Director within seven (7) calendar days after the issuance of this notice or no later than 10/16/2020. The protest must be in writing, identify the name and address of the protestor, provide appropriate identification of the procurement and resulting contract number (if known), and detail the nature of the protest, including available supporting exhibits, evidence, or documents to substantiate any claims.

The successful vendor is instructed not to begin work, purchase materials, or enter into subcontracts relating to the project or services until execution of the contract.

We appreciate your interest in doing business with the State of Mississippi.

Sincerely,

A handwritten signature in blue ink, appearing to read 'B. Purser', with a long horizontal flourish extending to the right.

Benjamin Purser
Boswell Regional Center
1049 Simpson Hwy 149/PO Box 128
Magee, MS 39111
Phone: 601-867-5000
Fax: 601-867-5017
Email: bpurser@boswell.state.ms.us



**Medical Services Provider for Boswell, Taylorsville, and Bay Springs.
Report Evaluation**

Offerors	Covington County Hospital	Rank 1
	Lackey Memorial Hospital	Rank 2

It is the recommendation for the BRC Evaluation Committee that the contract be awarded to Covington County Hospital. At the rates proposed for Covington County Hospital for the experienced staff provided is a better benefit for the State in the long run. The experience of the staff of Covington County Hospital far outweighed the experience on the staff proposed from Lackey Memorial Hospital.

Covington County Hospital's Doctor had 23 year's experience for a total of \$341,300 per year.

Lackey Memorial Hospital's Doctor has zero experience in the hospital other than 2 years of a intern/resident at Tulane for a total of \$330,750 per year and a 2% increase each year thereafter.

The scope of services for this contract will be as follows:

The vendor will provide staff when the Boswell Regional Center (BRC) physician is out on leave, during any extended period of illness or in the event BRC is without a medical director. In the event that BRC is without a Medical Director the vendor will provide Medical Director oversight, daily after-hours medical call, crisis admission assessments, initial assessments and physical assessment for admission, initial assessments and physical assessment recertification's and provide for daily medical clinic/services from 8:00am until 12:00 am or as scheduling permits. The nature and scope of work will be to provide medical services for BRC residents as requested by Medical

Services staff. Medical Director Oversight will include the oversight of care by mid-level provider, phone consultation, reviews of client charts, occasional consultation with BRC Leadership and Medical Service staff. Any and all other services will be provided as emergency services or must be preapproved by the Medical Services Director or designee. This may include providing a medical clinic at BRC for which the normal schedule is; four days per week, Monday through Friday, from 8:00am until 12:00 am to serve BRC onsite clinic, providing the agency with appropriate medical evaluation reports, providing referred clients with prompt and adequate treatment of medical problems as the need arises, insuring that referred clients are provided with any diagnostic test or consultative service that they may require, serving as admitting physician when clients are assessed at BRC. Additionally, Urgent calls will be handled on an urgent basis. If urgent needs arise during the day and after the on-site clinic, if his/her clinic schedule permits, the vendors staff will travel back to BRC to see and treat the resident. In the event his clinic or call schedule will not permit him to travel to BRC, provider will work with BRC staff to ensure that the resident is seen that day by another vendor provider in a Provider's clinic.

This contract is also to include a physician to provide Medical Services for BRC ICF/IDD group home individuals in the Bay Springs and Taylorsville area as requested by Medical Services staff. Services will be requested as needed during the selected physician's regular clinic hours, as well as to include physician rounds at the group homes, as needed.

This contract is going to begin on January 1, 2021 and run for three years with an optional one-year renewal for two consecutive years. As consideration for the contract the vendor will receive a fee not to exceed \$1350.00 for on-site coverage per day not to exceed \$5400.00 per week. Contractor will be paid \$100.00 per day for after hours calls. The Contractor will also be paid \$1000.00 per month for one on-site monthly visit to the Taylorsville and Bay Springs Group Homes. The following is the break down of the charges.

Max onsite medical coverage at Boswell \$5400.00/week x 52 weeks is \$280,800/year.

Max annual cost of Taylorsville and Bay Springs Homes \$1000.00/month x 12 months is \$12,000.00

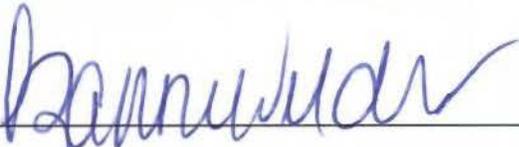
Annual cost of 365 days of on call \$100.00/day x 365 days is \$48,500

The total of the contract is not to exceed \$341,300.00/year or \$1,706,500 for the life of the contract.

All State procurement clauses and terms will be observed in the contract.

Thank you for your help in this matter.

Award Committee Members



Suzanne Wilder HR Director



Wanda Davis Director of Nursing



Cindy Womack Assistant Director